

# The Real Estate Niche Site That Gets Leads (Even While You Sleep)

Generate qualified leads without relying on Zillow, referrals, or generic broker websites.

#### HOW TO USE THIS GUIDE

This isn't about building a 10-page masterpiece. It's about building one damn page that does its job — get you leads. Each number below is a section of your one-page website. Just follow the order, write the content, and skip the fluff.

- Start at the top and work your way down
- Treat each number like a section on your page
- On't overthink clarity beats clever every time

# The Guide: Real Estate Niche Website Blueprint

# 1. Niche Down First

Pick ONE niche. First-time buyers? Divorcees? Veterans? This guide doesn't work for "everyone."

Pro tip: Riches are in the niches. Generalists get ignored.

# 2. Identify the #1 Pain

What's your avatar struggling with the most? Write that pain in bold on the top of your homepage.

### 3. Make Them the Hero

Donald Miller 101: you're the guide, not the star. Your site should be about their journey, not your bio.

# 4. Clarify Your Promise

"I help first-time buyers get into a home with less stress and more support." That's better than "Top 1% Producer."

# 5. One Call-to-Action

Not five. Not seven. One.

"Book a free call." "Download this guide."

"Start your search."

Pick one and hammer it.

#### 6. Show Proof

Add 2–3 reviews from people just like your niche. Not generic fluff.

## 7. Add a Lead Magnet

Offer a free checklist or guide that solves the #1 problem from step 2. Build your list, build trust, build business.

# Whythis matters

Most agent websites are pretty — but useless. They look good and convert like crap. This guide fixes that.

By focusing your message and following a proven structure, your website stops being a digital brochure...

...and starts becoming a lead generation machine that works while you're out showing homes.

Want us to build your niche lead-gen website for you?

square1grp.com/brainstormsession

and we'll show you how to turn this blueprint into booked calls.